# DANNY HARVEY, MBA

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## **SUMMARY**

Successful Portfolio Manager/Analyst with broad-based experience and hands-on skills in the financial and global energy industries. Expertise in asset management, financial analysis, strategy development and implementation. Strong technical and business acumen used with innovative and critical thinking skills to contribute towards the long-term portfolio success. Respected manager with unshakable integrity and the ability to leverage decision making, communication, and technical skills to address/resolve issues. Possesses the ability to establish a creative and stimulating learning environment. Recognized for delivering high-quality work on time, managing a broad range of responsibilities, and thriving under pressure. Key competencies include:

**Risk Management** 

Financial/Valuation Modeling

**Research and Evaluation** 

Strategic Planning and Analysis **Global Energy Trading Education** 

Client Relations and Negotiation

- Trading and Finance **Project Management**
- - **Conflict Resolution**

2014- Present

2014-2014

## **EDUCATION**

## Executive Master of Business Administration, Emphasis in Global Energy (GEMBA) – 2012, GPA: 3.61 University of Houston, C.T. Bauer College of Business, Houston, TX

## **Relative Coursework**

- Energy Trading (Power, Crude Oil, Natural Gas) •
- Strategic Management Energy Industry
- Production & Operations Management
- Energy Value Chain ٠
- Decision Making in the Energy Industry
- Finance, Accounting, Economic Analysis

Bachelor of Science in Economics, Texas A&M University, College Station, TX - 2000

## PROFESSIONAL EXPERIENCE

# PRAIRIE VIEW A&M UNIVERSITY • PRAIRIE VIEW, TX

# College of Business-Finance Faculty

Responsible for teaching in the college of business Personal Finance to undergraduate students.

- Used a variety of strategies that encouraged learning for students, directly out of high school, working adults, and returning students.
- Researched educational tools to create and deliver dynamic lesson plans that maximized learning of students.
- Recorded grades and attendance to fairly grade performance of each student.
- Provided the necessary assistance to students, to accomplish their academic goals.

## **BARCLAYS • HOUSTON, TX**

**Commodities Trade Control - Analyst** 

Accountable for controlling trade reconciliation for crude, refined products, natural gas, gas liquids, power, agricultural products, precious and base metals; with Commodities Trading teams in London, Houston, and New York and liaising with Sales, Finance, and the Back Office on trade related queries.

- Core attention to detail and understanding trades entered into Endur OpenLink to ensure deal capture is accurately represented and booked, confirming accurate capture of the trader's PNL.
- Daily communication with Commodity Sales/Trading Teams in London, New York, and Houston regarding discrepancies, which leads to T+0 verification of trades.

- Utilizes, maintain, and update excel spreadsheets to compare and validate deals for accuracy and to streamline trade control processes.
- Effectively communicate with brokers on daily trade reconciliations issues, ensuring timely resolutions.
- Research and resolve complex queries and transactional differences.
- Continuous development and maintenance of relationships with front office and other operational areas in Houston, New York, London, and Singapore to resolve issues and ensure process are the most efficient.
- Compile data from Endur OpenLink and Right Angle to report open/unverified trades to management and compliance for risk mitigation.

## **DEVRY UNIVERSITY • HOUSTON, TX**

## Adjunct Professor

Responsible for teaching classes in the college of business such as; Introduction to Business, Business Policy, Data Analysis w/ Spreadsheets, Finance, and Economics for undergraduate students.

- Taught in blended format consisting of face-to-face meetings, facilitating online discussions, and monitoring online and in class assignments.
- Used a variety of strategies that encouraged learning for a diverse population of students, directly out of high school, working adults, and returning students.
- Researched educational tools to create and deliver dynamic lesson plans that maximized learning of students.
- Recorded grades and attendance to fairly grade performance of each student.
- Provided the necessary assistance to students, to accomplish their academic goals.

# INVESCO LTD. • HOUSTON, TX

# Investments – Portfolio Manager (2005 – 2013)

Responsible for actively managing and trading over \$70 billion in assets, across varying sectors and currencies (U.S., Canada, U.S. Dollar offshore, tax-exempt, government, and corporate securities and money market funds).

- Successfully negotiated terms and conditions of trades with brokers and ensured success of portfolio strategy.
- Utilized quantitative and qualitative research methodologies to analyze supply / demand data that directly affect the short-term market and customized portfolio strategy to maximize returns as well as mitigate risk.
- Performed ad hoc analysis of market conditions and reported to senior management and executives with recommendations for trade ideas and other projects.
- Reviewed, monitored and reported on daily positions and trades ensuring report accuracy for risk management.
- Worked closely with other groups from customers and counterparties to complete trades and negotiate resolutions of problems and operating issues.
- Worked closely with business support teams and consistently achieved expected returns, while mitigating risk.
- Designed portfolio structure and developed trade strategy, implementing throughout various money funds and separately managed accounts.
- Performed initial credit analysis and screening to propose new credits for the portfolio that maximized the full market and increased diversity.
- Collaborated with compliance and financial reporting to meet Sarbanes Oxley requirements.
- Proficiently conducted due diligence NAV stress test and performance modeling to effectively manage risk.
- Continuously tracked U.S. and foreign economies, market data, and fund competitors to produce weekly commentary that gives an overview and forecast of portfolio direction to team members and management.
- Authored quarterly economic commentaries, constructed presentations, and provided statistical data to fund's board of director; also articulated fund, market, and economic information to shareholders.
- Established and maintained effective relationships with trade partners (brokers, dealers, and other traders) that increased market awareness and consistently contributed to portfolio success.
- Frequently interacted with shareholders and potential clients via presentations, in-person meetings, and conference calls to garner and maintain assets.
- Served as business recovery team leader, implementing and executing new initiatives that provided risk management for the group.

## Institutional Transfer Agency – Systems Project Analyst (2005)

Led team responsible for entering, processing and balancing daily trades of various cash management products, with total average assets of over \$70 billion and average daily net activity ranging from \$500 million-1 billion.

2013- Present

#### 2000-2013

- Analyzed and tracked brokers' performance and scheduled commission payments in a timely manner.
- Communicated with customers and counterparties on a daily basis to maintain and ensure accuracy of settlement schedules for risk mitigation.
- Communicated with customers to understand their needs and developed solutions that resulted in increased business and high levels of customer satisfaction.
- Identified and provided resolutions to critical and complex issues encountered in the internal system.
- Trained and mentored new analysts to ensure consistency with corporate guidelines and team goals.
- Prepared accurate and timely accounting month end close for areas of responsibility.

## Institutional Transfer Agency – Senior Analyst (2001 – 2004)

Member of team responsible for processing and balancing daily trades of various cash management products, with total average assets of over \$70 billion and average daily net activity ranging from \$500 million-1 billion.

- Partnered with the fund accounting department in providing timely pricing to clients, as well as to prepare accurate monthly commission payments for intermediaries.
- Collaborated with the Portfolio Administration, ensuring uninterrupted operation of transfer agent system and fund accounting system reconciliation and balancing on a daily basis to mitigate risk.
- Performed daily reconciliation for the previous day's trades as well as settled outstanding claims.

## **Other Positions Held at Invesco Ltd.:**

## Brokerage Operation Support Services - Representative III (2000 – 2001)

Served as a liaison between Invesco and large broker/dealers to provide back-office support for trading and settlement issues.

- Responsible for updating downstream systems with accurate post trade data for all trade activity from specific broker/dealers.
- Accurate and timely processing of equity and fixed income funds purchases, transfers, redemptions and general maintenance.
- Assisted with trading issues, reviewed asset allocations, and monitored for high frequency exchanges.

## Direct Support Services– Representative II (2000)

# HONORS & CERTIFICATIONS

Recognized in the *Who's Who Houston in Black Houston 8th Edition 2015 Certification in Oil & Gas Financial and Valuation Modeling*, Wall Street Prep Completed and passed exam for a course that included: Accounting, Advanced Excel techniques, Valuation & Financial Modeling (Operating, DCF Analysis, LBO, and M&A) FINRA Series 7

## Life & Health Insurance License Property & Casualty Insurance License

## ACTIVITIES

Houston Livestock Show and Rodeo Lifetime Member Caring Aggies Mentoring Program (CAMP) Bauer College of Business Alumni Board – Finance Committee Co-Chair Houston Black Leadership Institute (HBLI) Class II National Black MBA Society Houston Chapter The American Association of Blacks in Energy Houston Chapter– Treasurer Chartered Financial Analyst Society of Houston Kappa Alpha Psi