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Pietro A.Pitts

Objective:

College Professor

Summary of qualifications

- Educating the business, educational, medical, and general public on how a micro-computer can be used to increase productivity for 6 years.
- Entrepreneur for 6 years in establishing and running a retail Bridal business for 6 years
- Group seminars, training, workshops, for American Management Association (AMA), and the American Banking Association (ABA).
- Over 25 years of direct teaching experience in Accounting courses with 20 years of developing distance education internet courses.
- Analyzing financial statements, general accounting, and small business consulting, including developing business and marketing plans.
- Ability to work independently with multi-disciplinary teams.
- Well developed communication and assessment skills.

Functional summary**MARKETING**

Solving problems of businesses through the use of IBM, Compaq, Apple, NEC, and IBM compatible micro-computers, and related hardware, and software. Educating the businesses, educational, medical, and general public on how a micro computers can be used for the following:

- Increased productivity for independent professionals.
- Improving management decisions and efficiency.
- Comprehensive accounting for small businesses.
- Information management for an entire division, department, subsidiary or company.

TRAINING/EDUCATIONAL

- Proficient in Blackboard and Web-Ct platform.
- Taught Introduction to Computers, Package Applications, Peachtree, QuickBooks, Microsoft Office Suites, and Help Desk.
- Assist in conducting clinic and in-service training for teachers.
- Teach computerized accounting on windows based computers using spreadsheets, and general accounting program classes., and web internet based classes
- Developed through a grant the Internet/Web Accounting courses.
- Conducted seminars in conjunction with the (AMA) American Management Association, (ABA) American Bankers Association.
- Develop Business and Marketing Plans
- Seminars for the Small Business Administration (SBA)

ENTREPRENEUR

- Established retail bridal shop 1983.
- Established retail bridal shop location #2 1984.
- Established to provide one shop shopping for the following market: bridal gowns, prom, evening wear, special occasion, shoes, tuxedo rentals, bridesmaid dresses, mother of the bride, and bridal accessories.

FINANCIAL

- Reporting directly to the Secretary/Treasurer including budgeting, lease vs buy, present value analysis, cash flow analysis, and more.
- Review company operations to insure that policies, procedures are carried out and to analyze proposed plans to determine the effects these plans will have on the companies operations.
- Financial responsibilities involving all phases of accounting for the subsidiary companies.
- Consulting with the Department of Commerce in establishing training workshops for minority businesses.

Employment

Adjunct Faculty

2004-2015	Prairie View AM University
2004-2015	Concordia University
1998-2003	Remington College
1997-2003	Laredo Community College

Export/Import Consultant

2007-2014	Yu Import/Export Corporation-Houston,Tx
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Instructor of Business Information Systems Program

1991-1997	Microcomputer Technical Institute Houston, Texas
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Marketing Representative/Trainer/Consultant

1988-1991	Computer Expo	Houston, Texas
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Entrepreneur

1983-1988	Bridal Boutique	Houston, Texas
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Marketing Representative/Trainer/Consultant

1981-1983	ComputerCraft,Inc.	Houston, Texas
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Instructor of Accounting

1977-Present	Houston Community College	Houston, Texas
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Financial Analyst

1973-1977	Sperry/Sun/Anadarko Proc Co.	Houston, Texas
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Education

Texas Southern University	Houston, Texas
Bachelor of Business Administration-Accounting	
Southern Methodist University	Dallas, Texas
Masters of Business Administration-Management/Accounting	