PRAIRIE VIEW A & M UNIVERSITY

VENDOR REPRINT

P.O. Box 519, Mail Stop 1311
Prairie View, Texas 77446-0519
(936) 261-1902

Date: 08/23/2016

Page: 01

PURCHASE ORDER

P.O. #: P602366 05

Vendor guarantees merchandise delivered on this order will meet or exceed specifications in the bid invitation.

All terms and conditions set forth in our bid invitation become a part of the order.

All invoices and packing slips must reference the P.O. # and Federal Tax ID #.

Invoice to Agency Below:

PRAIRIE VIEW A&M UNIVERSITY
PRAIRIE VIEW A&M UNIVERSITY
ACCOUNTS PAYABLE
MAIL STOP 1311, P.O. BOX 519
EMAIL: PAYABLES@PVAMU.EDU
PRAIRIE VIEW TX 77446-0519

VENDOR:

*******0229
DATA PROJECTIONS
PO BOX 4346, DEPT 102
HOUSTON, TX 77210-4346

Ship To:

PRAIRIE VIEW A&M UNIVERSITY
CENTRAL RECEIVING WAREHOUSE
REBA BLAND EVANS ST @
ANNE PRESTON ST
PRAIRIE VIEW TX 77446

- W - S

The dispute resolution process provided for in Chapter 2260 of the Texas Government Code must be used by PVAMU and the Vendor to attempt to resolve any disputes arising under this contract. The designated individual responsible on behalf of Prairie View A & M University for examining any claim or counterclaim and conducting any negotiations related thereto as required under paragraph 2260.52, Subtitle F, Title 10 of the Government code shall be the Vice President for Business Affairs.

IMPORTANT: Any exceptions to pricing or description contained herein must be approved by PVAMU Procurement Office PRIOR to shipment.

Item	Description	Quantity	UOM	Unit Price	Extended Price
	USER REF: 118587-00000 TO THE EXTENT THE LANGUAGE IN THIS PURCHASE ORDER IS IN CONFLICT WITH ANY LANGUAGE IN THE VENDOR'S CONTRACT DOCUMENTS, THE LANGUAGE IN THE PURCHASE ORDER WILL TAKE PRECEDENCE. PUBLIC INFORMATION NOTICE: IN ACCEPTING THIS PURCHASE ORDER, VENDOR ACKNOWLEDGES THAT PRAIRIE VIEW A&M UNIVERSITY (PVAMU) IS OBLIGATED TO STRICTLY COMPLY WITH THE PUBLIC INFORMATION ACT, CHAPTER 552,TEXAS GOVERNMENT CODE, IN RESPONDING TO ANY REQUEST FOR PUBLIC INFORMATION PERTAINING TO THIS AGREEMENT, AS WELL AS ANY OTHER DISCLOSURE OF INFORMATION REQUIRED BY APPLICABLE TEXAS LAW. UPON PVAMU'S WRITTEN REQUEST,VENDOR WILL PROVIDE SPECIFIED PUBLIC INFORMATION EXCHANGED OR CREATED UNDER THIS AGREEMENT THAT IS NOT OTHERWISE EXCEPTED FROM DISCLOSURE UNDER CHAPTER 552, TEXAS GOVERNMENT CODE, TO PVAMU IN A NON-PROPRIETARY FORMAT ACCEPTABLE TO PVAMU. AS USED IN THIS PROVISION, "PUBLIC INFORMATION"HAS THE MEANING ASSIGNED IN SECTION 552.002, TEXAS GOVERNMENT CODE, BUT ONLY INCLUDES INFORMATION TO WHICH PVAMU HAS A RIGHT OF ACCESS. VENDOR ACKNOWLEDGES THAT PVAMU MAY BE REQUIRED TO POST A COPY OF THE FULLY EXECUTED AGREEMENT ON ITS INTERNET WEBSITE IN COMPLIANCE WITH SECTION 2261.253(A)(1), TEXAS GOVERNMENT CODE. AS A MEMBER OF THE TEXAS A&M UNIVERSITY				

JAN Prairie View A & M University cannot accept collect freight shipments. TX Education Code SEC. 51.9335 Purchase made by an institution of higher education TX Govt. Code Section 771.003.

F. O. B. DESTINATION FRT INCLUDED

Our Purchase Order Number must appear on all invoices, shipping papers and packages to avoid payment delays.

TERMS:

Supplies/Equipment must be placed in the Department Receiving Room by:

The State of Texas is exempt from all Federal Excise Taxes.
STATE AND CITY SALES TAX EXEMPTION CERTIFICATE: The undersigned claims an exemption from taxes under Chapter 20, title 122A, Revised Civil Statutes of Texas, for purchase of tangible personal property described in this numbered order, purchased from contractor and/or shipper listed above, as this property is being secured for the exclusive use of the State of Texas.

AUTHORIZED SIGNATURE

Rev. 07/2009

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Item	Description	Quantity	UOM	Unit Price	Extended Price
	SYSTEM, PVAMU IS FEDERALLY MANDATED TO ADHERE TO THE GUIDELINES PROVIDED IN THE PRESIDENT'S EXECUTIVE ORDER (EO) 13224: (HTTP://WWW.WHITEHOUSE.GOV/NEWS/ORDERS) EXECUTIVE ORDER ON TERRORIST FINANCING-BLOCKING PROPERTY AND PROHIBITING TRANSACTIONS WITH PERSON WHO COMMIT, THREATEN TO COMMIT, OR SUPPORT TERRORISM, EFFECTIVE 9/24/2001 AND ANY SUBSEQUENT CHANGES MADE TO IT VIA CROSS REFERENCING RESPONDENTS/VENDORS WITH THE FEDERAL GENERAL SERVICES ADMINISTRATION'S EXCLUDED PARTIES LIST SYSTEM (EPLS: HTTP://WWW.EPLS.GOV) WHICH IS INCLUSIVE OF THE UNITED STATES TREASURY'S OFFICE OF FOREIGN ASSETS CONTROL (OFAC) SPECIALLY DESIGNATED NATIONAL (SDN) LIST. TERMS OF PAYMENT: NET 30 DAYS UPON RECEIPT AND ACCEPTANCE OF ITEM OR RECEIPT OF CORRECT INVOICE, WHICHEVER IS LATER PER QUOTE: HA-0014 DATED 08/23/16 PER DIR CONTRACT NO.: DIR-SDD-2011 ADDITIONAL INSTRUCTIONS: FOR THIS PROJECT PLEASE CONTACT THE FOLLOWING INDIVIDUALS PRIOR TO WORK: MR. RODNEY MOORE - PROJECT MANAGER (PVAMU) MR. DANNY KELLY - (SSC) MR. KEVIN THOMPSON - (SSC)				
1	DON K. CLARK PSYCHOLOGY CLINIC AUDIO/VISUAL EQUIPMENT UPGRADES ROOM 116 -AV SYSTEM UPGRADES (VADDIO ROBOSHOT D2PTZ CAMERA QDVI SYSTEMS) CONTRACT: DIR CONTRACT SDD-2011	1	EA	8,871.430	8,871.43

JAN

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TX Education Code SEC. 51.9335 Purchase made by an institution of higher education TX Govt. Code Section 771.003.

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2	DON K. CLARK PSYCHOLOGY CLINIC AUDIO/VIDUAL EQUIPMENT UPGRADES DATA PROJECTIONS SVC-SILVER 1 YEAR SILVER MAINTENANCE AGREEMENT CONTRACT: DIR CONTRACT SDD-2011	1	EA	3,618.000	3,618.00
3	DON K. CLARK PSYCHOLOGY CLINIC AUDIO/VISUAL EQUIPMENT UPGRADES ROOM 117 -AV SYSTEM UPGRADES (VADDIO ROBOSHOT 12 PTZ CAMERA QDVI SYSTEMS). CONTRACT: DIR CONTRACT SDD-2011	1	EA	13,333.120	13,333.12
4	DON K. CLARK PSYCHOLOGY CLINIC AUDIO/VISUAL EQUIPMENT UPGRADES ROOM 118 -AV SYSTEM UPGRADES (VADDIO ROBOSHOT D2PTZ CAMERA QDVI SYSTEMS) CONTRACT: DIR CONTRACT SDD-2011	1	EA	8,871.430	8,871.43
5	DON K. CLARK PSYCHOLOGY CLINIC AUDIO/VISUAL EQUIPMENT UPGRADE,DIR CONTRACT SDD-2011 ROOM 119 - AV SYSTEM UPGRADES (DISCOVER VIDEO MANTIS HD ENCODER,TVONE DUAL PIP DVI-I SCALER ,CRESTRON TSD-2020-B, DISCOVER VIDEO MANTI	1	EA	49,760.390	49,760.39
6	DON K. CLARK PSYCHOLOGY CLINIC AUDIO/VISUAL EQUIPMENT UPGRADES, DIR CONTRACT SDD-2011 SERVER ROOM (2ND FLOOR) STREAMING (DISCOVER VIDEO 9300-SRTL-RAIR-0000,DISCOVER VIDEO 9300 -SRTL-RT1D-0000, DICOVER VIDEO DEVOS RACK SER	1	EA	38,160.380	38,160.38
7	DON K. CLARK PSYCHOLOGY CLINIC AUDIO/VISUAL EQUIPMENT UPGRADES SERVICES:PROGRAMMING LABOR,INSTALLATION LABOR ,PROJECT MANAGMENT AND DESIGN/ENGINEERING. CONTRACT: DIR CONTRACT SDD-2011	1	EA	41,080.100	41,080.10

JAN

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Item	Description	Quantity	UOM	Unit Price	Extended Price
8	DON K. CLARK PSYCHOLOGY CLINIC AUDIO/VISUAL EQUIPMENT UPGRADES MISCELLANOUS PARTS FOR ALL ROOMS AND AREA UPGRADES CONTRACT: DIR CONTRACT SDD-2011	1	EA	7,356.820	7,356.82
9	DON K. CLARK PSYCHOLOGY CLINIC AUDIO/VISUAL EQUIPMENT UPGRADES SHIPPNG OF EQUIPMENT CONTRACT: DIR CONTRACT SDD-2011	1	FRT	4,291.610	4,291.61
				TOTAL	175,343.28

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Rev. 07/2009

DATA
PROJECTIONS

Audio/Visual Systems Proposal Summary

for

Prairie View A&M University

Don Clark Psychology Clinic Upgrade

Project #: HA-0014
Modified: 7/14/2016
Revision: 1

DATA
PROJECTIONS

Quotation

Attention:	Demitris Cambric Prairie View A&M University Don Clark Building Prairie View, TX 77446 USA	**Quote ID:** **Date:** **Expires**	HA-0014 Tuesday-August 23, 2016 Saturday, October 22, 2016

RE: Don Clark Psychology Clinic Upgrade

Thank you for allowing Data Projections, Inc. (DPI) the opportunity to present this solution for Prairie View A&M University.

As a leading audio/visual communications design/build firm, DPI is uniquely qualified for a project of this scope. Our experience includes solutions for:

- Multipurpose rooms and auditoriums equipped with large-venue audio visual technology solutions
- Videoconferencing systems incorporating control and complete room collaboration, allowing for on-demand decision making and communication amongst remote locations
- Conference, Board Rooms and Training Rooms of all shapes and sizes
- Digital signage implementations across enterprise, university, and district campuses for immediate message distribution
- Operation Center's (NOC's, EOC's, SOC's) audio visual command and control systems
- College and University classrooms, lecture halls and labs
- Individual school classrooms to entire districts
- And many more unique applications

Because we partner with the best technology companies in the industry, we're able to provide a wide range of comprehensive solutions built around the specific needs of our customers, while taking into account the technical, capital and logistical factors involved in each project and solution.

Rapid and effective communication is key to staying ahead of the competition. Better communications leads to better decisions - and better results. How do you maintain consistent communication across your organization as well as external audiences? Data Projections' team of professionals will keep you simply connected.

Sincerely,

Katie Smith

Executive Summary

Data Projections is providing this proposal at the request of Prairie View A&M, Dean Brown, PhD, College of Juvenile Justice and Psychology.

The purpose of this project is to upgrade the video quality of the Psychology clinicrooms. This project has three separate Psychotherapy rooms 116, 117 and 118, central observation room and a central remote equipment room located on the upper floor.

SPECIAL PRICING: DIR Contract SDD-2011 pricing was used to create this proposal.

Project location:
Prairie View A&M campus
Don K. Clark, Juvenile Justice Psychology Building
1st Floor room 116, 117, 118, 119

Onsite point of contact:
Dr. Tamara Brown, 936-261-5205, TLBrown@pvamu.edu

IT: Rodney Moore, 281-636-5775, rvmoore@pvamu.edu

SCOPE OF WORK

Data Projections will upgrade existing observation system in Don Clark Clinic. All existing functionality as explained by PVAMU staff during walkthroughs with DPI will be mirrored in new system.

Video System
All existing cameras in rooms 116, 117 and 118 will be replaced with 1080p resolution, HDMI PTZ cameras. Video processing equipment will also be upgraded to digital technology with HDMI connectivity. Due to digital video signal's distance limitations, video processing equipment will be relocated to observation room #119 and installed in new equipment racks that lock under the left counter.

A new HD video streaming system will replace existing analog VBrick system. The new system will be capable of encoding, recording and managing HD video captured by new cameras during clinical sessions. A Video Server will be installed in 2nd floor Server Room and will manage and store all videos. Only designated system administrator and/or instructors will be able to provide access rights for students and other users. System will only be able to be accessed from within same local PVAMU network as configured by IT personnel. PVAMU will be responsible to upgrade their existing network to meet new bandwidth requirements, as well as other new system specifications.

Computers
PVAMU is to provide three (3) PCs with displays in room #119 for local preview and control of server recordings for each of the clinic rooms.

Control System
Existing touch panels and interfaces will be replaced to match new digital video signal, resolutions and aspect ratios. 16:9

aspect ratio 20inch touch panels will replace existing 4:3 ELO panels. A new control code will be developed to adapt to new equipment and will emulate exiting system's GUI and user experience as close as possible. These touch panels will allow for camera previewing and control.

Audio System
Room microphones, DSP and any other existing audio system components will not be modified and will be integrated into new control and video systems. Due to system inactivity and lack of proper PVAMU operator, Data Projections was not able to confirm existing equipment's correct functionality. This proposal assumes full audio equipment's functionality. Please note, considering existing systems' age, Data Projection highly encourages a full replacement to avoid costly expenses and failures that may affect new system's operation and avoid incurring in down times.

IT NOTES:
-Upstairs server room will have a one (1) Discover Video DEVOS server installed into the existing rack. The Rack Space for the DEVOS server requires 1RU of vertical rack space. All existing servers and hardware will be removed from rack and given to PV contact. All cabling not needed from server room to first floor will be disconnected and all inner connect cables will be pulled by Data Projections and given to PV contact.
-One (1) Data Drop and (1) IP address will be needed for the server, it should already be at the existing rack.
-Seven (7) Data Drops and (7) IP addresses are needed for HD cameras wall mounted in each room.
-One (1) Data Drop and (2) IP addresses are needed for the 16x16 switch on first floor AV rack in the bottom left corner of room 119 Observation Room
-One (1) Data Drop and (1) IP address is needed for the Controller on first floor AV rack in the bottom left corner of room 119 Observation Room
-Three (3) Data Drops and (3) IP addresses are needed for the Touch Panels on first floor AV rack in the bottom left corner of room 119 Observation Room
-One (1) Data Drop and (1) IP address is needed for the Multiviewer Control on first floor AV rack in the bottom left corner of room 119 Observation Room
-DEVOS Server requirements: (DEVOS Server Guidelines will be emailed to IT, a brief list of requirements are listed below)
- AC Power -Two standard outlets are needed for the DEVOS servers. Discover Video recommends using UPS power backup to be used for any DEVOS server system. -Network Interface - At the time of installation, Discover Video will need to have the following information provided about your network. This can be provided at the time of installation, or included in the space provided on this checklist form; IPV4 IP Address , Gateway IP Address , Subnet Mask , Primary & Secondary DNS Address.
-Outside IP Address - The Discover Video Maintenance Agreement for DEVOS requires that Discover Video have access to your DEVOS server via Remote Desktop Protocol (RDP), which means you must provide an outside IP address with the proper network authority for Discover Video to connect via RDP. This may be a NAT to your inside address or similar arrangement. Discover Video strongly recommends that you use a network firewall to block access to the DEVOS server via RDP for any IP addresses other than that used by Discover Video. The Discover Video IP address used for RDP access is 50.241.104.195. If RDP access through your network is not possible, please contact Discover Video to discuss other options prior to installation. Enter public IP address.
-Network Firewall - In order to allow DEVOS to stream externally from your network to the public Internet, or for web visitors outside your network to connect to view content on your DEVOS system, certain ports must be open for upload and/or download access.

Programming

Data Projections estimates 140 hours of programming are required to implement this project. All code written and created will be given to IT at the end of project.

Design
Data Projections will provide drawings of all AV design to IT and PVAMU once the project is completed and tested with the users.

Silver Service Plan
The Silver Service Plan will be effective for 12 months and can be renewed on an annually. The plan covers:*All audio/visual equipment currently installed in room 116, 117, 118, 119 and server room. *24 hour response time via telephone to assess and evaluate the issue within business hours of 8am-5pm. *Unlimited technical assistance by phone to determine if our service technicians are needed on-site for assistance. *Data Projections will perform one on-site preventative maintenance visit annually which will clean and test all equipment installed by Data Projections. *Process all manufacturer warranty claims. *The maintenance plan shall commence on the first day of receiving a purchase order and continue for one full year. *Data Projections is not responsible for the cost of parts and labor associated with the repair of equipment unless manufacturer warranty supplies reimbursement of said repairs to Data Projections in full. *Parts and labor required for repairs are the responsibility of PVAMU, but will be discounted 35% from published pricing. *All after-hour, weekend and holiday service charges are billed at time and a half.

DATA
PROJECTIONS

Prepared For:
Demitris Cambric
Prairie View A&M University
Don Clark Building
Prairie View, TX 77446
936-261-2172
dacambric@pvamu.edu

Prepared By:
Data Projections
Katie Smith
3700 W Sam Houston Pkwy S
Houston, Texas 77042

Remit To:
Data Projections Inc.
PO Box 4346 - Dept 102
Houston, TX 77210

Quote ID: HA-0014
Date: Tuesday-August 23, 2016
Expires Saturday, October 22, 2016

Manufacturer - Model - Description	Price	Qty	Ext. Price

DATA
PROJECTIONS

Manufacturer - Model - Description	Price	Qty	Ext. Price

Room 116

AV System

	$4,461.69	1	$4,461.69 *
RoboSHOT PTZ camera			
1			
3.3' Black premium molded HDMI to DVI digital cable			
1			
1-RU Rack Panel for 2 Interface			
	$4,409.74	1	$4,409.74 *
RoboSHOT PTZ camera			
1			
3.3' Black premium molded HDMI to DVI digital cable			

AV System Total: $8,871.43

Room 116 Subtotal: $8,871.43

www.dataprojections.com / 1.866.CALL.DPI
Austin → Dallas → Houston → San Antonio
Simply Connected.

DATA
PROJECTIONS

Manufacturer - Model - Description	Price	Qty	Ext. Price

Service Plan

Annual Maintenance

	$3,618.00	1	$3,618.00
Silver Maintenance Agreement includes unlimited and toll-free technical assistance by phone or video, on-site response time within 12 business hours, warranty processing and UPS ground shipping, additional end-user training			

Annual Maintenance Total: $3,618.00

Service Plan Subtotal: $3,618.00

DATA
PROJECTIONS

Manufacturer - Model - Description	Price	Qty	Ext. Price

Room 117

AV System

	$4,461.69	2	$8,923.38 *
RoboSHOT PTZ camera			
2			
3.3' Black premium molded HDMI to DVI digital cable			
2			
1-RU Rack Panel for 2 Interface			
	$4,409.74	1	$4,409.74 *
RoboSHOT PTZ camera			
1			
3.3' Black premium molded HDMI to DVI digital cable			

AV System Total: $13,333.12

Room 117 Subtotal: $13,333.12

DATA
PROJECTIONS

Manufacturer - Model - Description	Price	Qty	Ext. Price

Room 118

AV System

	$4,461.69	1	$4,461.69 *
RoboSHOT PTZ camera			
1			
3.3' Black premium molded HDMI to DVI digital cable			
1			
1-RU Rack Panel for 2 Interface			
	$4,409.74	1	$4,409.74 *
RoboSHOT PTZ camera			
1			
3.3' Black premium molded HDMI to DVI digital cable			
	AV System Total:		$8,871.43
	Room 118 Subtotal:		**$8,871.43**

Manufacturer - Model - Description	Price	Qty	Ext. Price

Room 119

Room 116

	$1,313.67	2	$2,627.34 *
HD Encoder			
2			
6' Black high speed HDMI with ethernet cable			
	$997.16	1	$997.15 *
Dual PIP DVI-I Scaler			
3			
3' Black high speed HDMI with ethernet cable			
	$2,663.83	1	$2,663.83 *
V-Panel™ 20" VESA Mount HD Touch Screen Display, Black			
1			
Digital Graphics Engine 100			
1			
6' Black high speed HDMI with ethernet cable			
1			
25' Black high speed HDMI with ethernet cable			
	Room 116 Total:		$6,288.32

Room 117

	$1,313.67	3	$3,941.01 *
HD Encoder			
3			
6' Black high speed HDMI with ethernet cable			
	$3,928.57	1	$3,928.55 *
4K Multiviewer that supports HDMI, DisplayPort and VGA			

Manufacturer - Model - Description	Price	Qty	Ext. Price
4			
3' Black high speed HDMI with ethernet cable			
	$2,663.83	1	$2,663.83 *
V-Panel™ 20" VESA Mount HD Touch Screen Display, Black			
1			
Digital Graphics Engine 100			
1			
6' Black high speed HDMI with ethernet cable			
1			
25' Black high speed HDMI with ethernet cable			
	Room 117 Total:		$10,533.39
Room 118			
	$1,313.67	2	$2,627.34 *
HD Encoder			
2			
6' Black high speed HDMI with ethernet cable			
	$997.16	1	$997.15 *
Dual PIP DVI-I Scaler			
3			
3' Black high speed HDMI with ethernet cable			
	$2,663.83	1	$2,663.83 *
V-Panel™ 20" VESA Mount HD Touch Screen Display, Black			
1			
Digital Graphics Engine 100			
1			
6' Black high speed HDMI with ethernet cable			

Manufacturer - Model - Description	Price	Qty	Ext. Price
1			
25' Black high speed HDMI with ethernet cable			
Room 118 Total:			$6,288.32
AV System			
	$1,429.68	1	$1,429.68 *
HD Encoder - Shelf			
1			
1RU Universal shelf			
	$193.20	2	$386.40
Plexi Vented Front Door, 14 RU DTRK Racks			
	$87.71	2	$175.42
Rear Access Panel, 14 RU DTRK Racks			
	$320.77	2	$641.56 *
DTRK Series Rack, DTRK-1418			
2			
18" Low Friction Runner Kit			
	$3,636.36	1	$3,636.37 *
3-Series Control System®			
1			
3-Series™ Control Card – 3 COM Ports			
1			
Control Card Expansion Cage for AV3			
	$17,922.08	1	$17,922.07 *
16x16 DigitalMedia™ Switcher			
10			
4K HDMI input card for DM switcher			
5			
2-Channel 4K Scaling HDMI® Output Card for DM® Switchers			

Manufacturer - Model - Description	Price	Qty	Ext. Price
	$87.71	3	$263.13
Rack Mount Power Module - 6 Switched, 1 Unswitched, 15 Amp			
	$1,064.75	2	$2,129.50
2200VA/1650 Watt UPS			
	AV System Total:		$26,584.13
	Room 119 Subtotal:		**$49,694.16**

DATA
PROJECTIONS

Manufacturer - Model - Description	Price	Qty	Ext. Price

Server Room (2nd Floor)

Streaming

Airfare	$1,333.33	1	$1,333.33
Travel and Living - 1 Day	$666.67	2	$1,333.34
DEVOS Server	$28,796.00	1	$28,796.00
DEVOS Server Maintenance - 1yr	$4,031.07	1	$4,031.07
Installation and Training services. Hourly Rate. Minimum 8hrs.	$333.33	8	$2,666.64
		Streaming Total:	$38,160.38
		Server Room (2nd Floor) Subtotal:	**$38,160.38**

Services

Description	Extended Price
Programming Labor:	**$21,000.00**
Installation Labor:	**$13,095.82**
Project Management:	**$3,104.34**
Design/ Engineering:	**$3,879.82**
Services Subtotal:	**$41,079.98**

DATA
PROJECTIONS

Quote Summary

Unassigned	$0.00
Room 116	$6,288.32
Room 117	$10,533.39
Room 118	$6,288.32
AV System	$57,660.11
Streaming	$38,160.38
Annual Maintenance	$3,618.00
Miscellaneous Parts	$7,352.85
Services	$41,079.98
Subtotal	$170,981.35
Shipping	$4,289.29
Sales Tax	$0.00
Total	$175,270.64

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. Please print and sign your quote PDF and return to Data Projections to approve.

Statement of Performance

TERMS AND CONDITIONS

Proprietary Notice
This proposal contains confidential information and intellectual property of Data Projections, Inc.(DPI), and may be legally privileged. Recipient agrees not to reproduce or make this information available in any manner to persons outside the group directly responsible for evaluation of its contents.

Payment Schedule
The total for this proposal/project is presented as a "not to exceed" unless DPI and the "client" agree to add hardware, software or functionality not specifically addressed in this Statement of Work (SOW)/Executive Summary.

Payment Description	Amount
Initial Deposit	$87,635.32
Progress Payment	$35,054.13
Progress Payment	$35,054.13
Final	$17,527.06

Returns
Goods returned to DPI require a return authorization number. Goods returned for reasons other than warranty or defect must be in original, undamaged and untarnished condition and must include all original packaging, documentation and accessories. Restocking fees may apply to the items being returned. Please consult Data Projections for specifics.

Warranty
All new equipment provided by Data Projections includes each manufacturers full warranty from the date of invoice. Data Projections will honor all warranty requirements as depot service. Any additional fees outside the manufacturer warranty will be charged accordingly.

Data Projections supplies a 90-day workmanship warranty from the date of completion of said system, unless superseded by an extended warranty, service agreement and/or preventative maintenance agreement.
Data Projections warrants the system to be free of defects in materials and workmanship and fit for the intended purpose. This warranty does not cover equipment or system abuse, misuse including, but not limited to, operating outside of environmental, electrical, temperature or humidity specifications, system alterations neither approved nor performed by Data Projections; or repair by a service facility other than those authorized by the manufacturer.

Project Methodology
DPI project methodology follows the Project Management Institute (PMI) standards for project management. The five phases are (1) Initiating Process, (2) Planning Process, (3) Executing Process, (4) Monitoring and Controlling Process, and (5) Closing Process. The activities required in each phase to complete the install and commissioning of products are described following.

INITIATING PROCESS: Project Acceptance; Receive signed and executed Proposal/PO, order product upon negotiated down payment.
PLANNING PROCESS: Initial Project planning to determine schedule, resources. Logistics, finalizing design documents.
EXECUTING PROCESS: Install and configure proposed system(s).
MONITORING & CONTROLLING PROCESS: (1) End-to-end testing of system, (2) User Acceptance testing, (3) Client sign off of substantial completion / beneficial use, and (4) Identify any performance exceptions to the system.
CLOSING PROCESS: (1) End user knowledge transfer, (2) Remedy any exceptions, and (3) Identify the beginning of the Warranty Period and turn over to DPI Service

Assumptions and Exceptions
Room(s) where installation is to be completed are to be made available for DPI's exclusive use on the days of the scheduled installation. Unless specifically arranged in advance, rooms will be available during normal business hours, defined as Monday through Friday, 8:00 AM to 5:00 PM. Any work required outside these or other mutually agreed to hours could be subject to additional overtime, holiday or other rates. All required spaces (rooms, access points, etc.) must be available at the start of the installation and remain available for the duration of the Project. Any required space that is unavailable during the scheduled installation timeframe may result in delayed delivery of the Project and/or additional charges. Additional rates will only be applied after execution of DPI generated Project Change Request according to the Change Management Procedure section following and signed approval by Owner or Owner's representative.

The project schedule must allow for sufficient time for completion of all installation and final testing of systems prior to occupancy of the site. If sufficient time is not allowed, DPI will be held harmless for systems that do not meet requirements. In this case, all costs associated with completion of work, including overtime labor rates, will be considered outside the scope of this offering and billable to the Client.
Unless otherwise stated, the installation shall be scheduled contiguously from start to finish. Projects requiring multiple site visits and/or intervals of inactivity between events must be noted as such prior to acceptance of this SOW. If notification is made after initial acceptance of this SOW, Change Management Procedure section following shall be implemented and additional charges may apply.
DPI reserves the right to revise the proposal/scope of work based upon information obtained from subsequent site surveys and other sources not available at the time of that the original proposal was issued. Any such revision will follow the Change Management Procedure section following.
DPI reserves the right to substitute equipment of similar specifications should any of the specified equipment be unavailable at time of order from the manufacturer. This will be done in an effort to maintain the completeness of the proposed audiovisual system and meet the anticipated installation schedule.
DPI makes no guarantees or warranty as to suitability or compatibility of any owner furnished equipment (OFE) that may be integrated into this proposed system. Any OFE shall be integrated only at client's request, and will be installed in "as-is" condition at the time of installation. Should incompatibilities manifest, DPI Engineering shall propose solution via Change Management Procedure outlined below, and cost of all remedies will be borne by the Client.

Change Management Procedure
Any changes to the Scope of the project, equipment or materials to be used must be in writing signed by the Customer and an authorized representative of Data Projections, Inc. Oral changes to the project scope, equipment or materials shall not be binding upon the parties. Changes may impact the ability of Data Projections, Inc. to deliver the desired solution per the original terms of the Contract. After acceptance of this Scope of Work, such signed and approved change orders will be incorporated by reference into and become part of this Contract and will be processed in accordance with the Change Management Procedure detailed below.

1. A Project Change Request (PCR) form will be the initial vehicle for communicating change.
2. The PCR must describe the change, the reason for the change, and the impacts the change will have on the Project, including any anticipated charges or credits.
3. The designated Project Manager of the requesting party will review the proposed change and determine whether to submit the request to the other party.
4. Following Client submission of a PCR, DPI Project Management will agree to a response date and then review the submitted Change Request.
5. Upon review of the request, DPI will document the impact of the change and also approve the change or document why the change was not approved. A formal Customer Change Order (CCO) shall be generated by DPI Design/Engineering and Project Management detailing any additional equipment and/or labor charges required.
6. Customer Change Order shall be submitted to the Client for review and approval.
7. Customer Change Orders must be approved and signed by both parties to authorize implementation of the changes.
8. The implementation of changes made by the Owner via approved Customer Change Order during the Project and after acceptance of the above Scope of Work will be billed at the rates identified in the Customer Change Order.

Client Responsibilities/Room Readiness
The following describes the physical conditions we require at the site in order to bring equipment into the designated area. These "room-ready" conditions have been developed to insure proper site conditions that pose no compromise to the proper operation and performance of the equipment. Further, they will allow our installation technicians to work at maximum efficiency insuring timely completion. Where reasonable or possible:

- All 120V electrical provisions (Specifications provided by DPI after executed agreement)
- All Mains Power (Electrical) provisions. All AC receptacles and power with feed to all equipment must be independently grounded and be on the same phase. If DPI discovers improper grounding or phasing to be the cause of functional anomalies, Client will remedy without penalty or cost to DPI.
- Low Voltage Interfaces: Only those low voltage interfaces specifically included on the attached equipment list are included in this offering. All owner furnished equipment is assumed to be supplied with the appropriate low voltage interface and low voltage interfaces required to connect to any systems furnished and/or installed by others, are assumed to be supplied by the installing contractor.
- All conduit and raceway as required by local code.
- Conveyance (pathway) for AV cabling - includes any core drilling or structural modifications (Specifications and call-outs provided by DPI after executed agreement).

- Equipment Delivery: Prior to the delivery of all equipment and electronics, all spaces are "broom-clean" and the site is free of dust and dirt. All construction, including drywall, painting, ceilings, flooring and millwork is complete. If, at the discretion of the Client, equipment is brought to site before it is clean, functionality, longevity and warranties may be compromised.
- OSHA Requirements: Prior to commencement of work by DPI, the job site must meet OSHA requirements for a healthy workplace. Appropriate safety policies should be set, maintained, and enforced by all work forces.
- Any room remediation that may be required for the installation of the equipment relevant to this Project.
- All alteration, cutting, drilling and remediation of millwork, casework, furniture, trim, patching, painting and refinishing.
- Modification or replacement of ceiling tiles and/or grid.
- All hazardous material discovery and/or abatement.
- All required permits, plan approvals, inspection and compliance procedures.
- All conduits, back boxes, raceway and other distribution/infrastructure items required to support the system(s) as designated by DPI Engineering design documentation and/or applicable electrical codes.
- All "Hard Points" for mounting of equipment. When in doubt, the Customer should contact a certified Structural Engineer for safety factors. ("Hard Points" are defined as structural reinforcement and/or connection points for equipment specific mounting devices provided within this offering.)
- All in-wall blocking required to support AV equipment or displays shall be furnished and installed by others.
- Telephone and/or Data Network infrastructure.
- Firewall configuration for videoconference traffic (DPI to provide firewall configuration information).
- Vibration, Ambient Noise and Acoustics: Excessive vibration may cause certain equipment (i.e, ceiling mounted video projectors and microphones) to exhibit functional anomalies. Conference and recording systems, which employ open microphones, may not perform properly if excessive ambient noise or reverb is present. If any of these conditions exist, DPI will be held harmless; costs associated with remedy of these conditions will be considered billable to the Client.
- Delivery and Acceptance: The Client agrees to designate a representative who will have the authority to sign for delivery of equipment. Client is responsible for the security and loss liability of all delivered equipment. Acceptance of delivery does not imply that systems have been accepted as functional. Unless other arrangements are made, a secure, lockable space will be furnished for storage of equipment and material.

No Hire Policy

During the term of the Contract, and for a period of one (1) year after the termination of the Contract, or the completion of the Project, whichever is later, the Client agrees that it will not, either directly or indirectly, hire, employ, retain, offer to employ, or solicit the employment of, any individual that was employed by DPI during the term of the Contract, nor will Client attempt to do any of the foregoing. In the event Client breaches this provision, the parties agree that it would be difficult to establish the precise amount of damages incurred by DPI as a result of such conduct, and therefore the parties agree that immediately upon hiring said individual, Client shall pay to DPI an amount equal to 50% of the gross annual salary or wages paid to the individual in question during the twelve months prior to the termination of that individual's employment with DPI.

Signature	**Date**
Printed Name	**Date**

Don Clark Psychology Clinic Upgrade - Revision # 1