

Job Title: Class Of Program – Associate Solution Engineer



Oracle's Solution Engineering Class Of Program is focused on building a community of highly motivated students of technology who are looking to learn the fundamentals of modern cloud computing and full stack development to help Oracle customers, across all industries in North America. Oracle has developed this as a brand new program to drive innovation-oriented engagements with our customers looking to solve real and complex business problems using cloud-based technologies. The Class Of program enables and empowers our people to develop skills for success in a client-facing engineering role, with the ability to achieve multiple levels of career progression with increasing levels of responsibility within solution engineering. Progression is based on an individual's ability to meet/exceed objectives, your ability to pick up new technologies, and a designed career path that extends over several years and beyond. You can have a very long term career with Oracle!

Company Overview: Oracle is an innovation leader in the Cloud services industry. We provide a complete technology stack both in the cloud and in the data center. Oracle is used in a broad spectrum of companies from small to the largest corporations and governments. Oracle employees enjoy competitive salaries, excellent health benefits, and a network of like-minded co-workers that drive innovation across the entire technology industry. We are recruiting top client-facing technical talent can take Oracle to the next level.

Your Role: Are you interested in being part of a new startup organization inside Oracle North America. We are building a next generation Solution Engineering organization with hubs located across four major cities in the United States (Santa Monica, Reston, Burlington and Austin). The mission of the organization and these hubs is to build and engineer cutting-edge solutions for our customers innovating with cloud computing, big data analytics, mobile computing, internet of things, cybersecurity and many more technical domains. Additional areas of interest for us considering to investing in are artificial intelligence, augmented/virtual/mixed reality solutions, blockchain, serverless computing and many other exciting technology trends disrupting the legacy tech industry. Our mission is simple, we build new and innovative technology solutions for real world problems that our customers face. And so, we are seeking people who share that spirit of using technology to innovate and solve big problems.

The target candidate's profile is one who can blend of deep technical skills (modern programming, UX design, data analytics and software architecture, etc) with analytical problem solving skills. You are expected to work directly customers and members of the sales team on key selling activities such as:

- Performing proof of concepts with clients
- Building repeatable cloud solution demonstrations
- Delivering hands-on cloud computing workshops
- Creating new industry-focused solution innovations

Your core responsibility is to help the customers understand their business problems and then using technology solutions using Oracle latest Cloud Computing services. You will have opportunities to engage with a variety of customers from all sectors and industries (e.g. retail, banking, healthcare, energy, automotive, government and many others). To remain at the cutting edge of innovation, the organization will provide significant investment in your professional development via training, mentoring and a social network of resources and thought leaders inside Oracle. You will have an opportunity to choose a senior Oracle mentor based on mutual interests and passions. It is also expected that you are a self-starter and have a passion for learning new subjects on your own and then help evangelize those learning with your peers and community. There is a defined career progression for all solution engineers and based on your annual performance and personal development, you will be provided many opportunities for career growth, including leadership roles.

This is a unique and rare opportunity to join the ground floor of building a truly transformation organization inside Oracle North America. We are inviting people who share our hunger and the passion to be part of a culture of innovation, agility and performance. Come be part of it and share the journey.

Preferred Qualifications:

- Bachelor's degree (GPA of 3.2 or greater) in Computer Science, Information Technology, MIS, or related degree
- Strong analytical minds with backgrounds in Math, Stats or any data-heavy disciplines
- Strong technical aptitude, understands coding languages, programming, database, and Cloud technology concepts
- Confident communicator with ability to collaborate and present concepts clearly
- Driven self-starter with strong organizational skills

- Innovative, entrepreneurial spirit, open to new ideas and challenges
- Strategic thinker with ability to build rapport easily with customers and colleagues
- No visa sponsorship is available for this opportunity

To Apply Visit: <http://oracle.com/goto/classof>, create a profile, search for Job Id #17001G1X, click Apply.

Oracle is an Equal Employment Opportunity Employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, sexual orientation, gender identity, disability and protected veterans status or any other characteristic protected by law. Oracle will consider for employment qualified applicants with criminal histories in a manner consistent with the requirements of San Francisco's Fair Chance Ordinance.

Here is your chance to join Oracle's New and Disruptive Solution Engineering Team!