## Controlling Feed Costs and Meeting Animal Needs

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## Questions Ranchers Have

- WHAT NUTRIENTS ARE NEEDED?
- HOW MUCH SUPPLEMENT SHOULD I FEED?
a HOW OFTEN SHOULD I FEED?
- WHEN SHOULD FEEDING START AND STOP?


## Biological Use of Nutrients

## Maintenance

## Growth

Lactation

Reproduction

## The Big Picture (risk mgt)

$\square$ Moderate stocking allows you to keep a "nucleus herd" together

## The Big Picture: Energy roughage is the main source of dietary energy




Daily DM requirements 2.5 to $3.5 \%$ of body wt

## Grazing Management:

## Residue and forage production

(") = Inches of precipitation

from Hanselka et al. 2001


## How Much Forage Do You Have ?

 (native range, management of improved forages will differ)- "Educated Guess" ???
- Experience is important
- Forage Survey by clip and weigh method
- By season
- By range site
- By "grazable acres"
- Clip forage, dry forage, weigh dry matter
- Forage Survey by estimate
- By Season
- By range site
- By "grazable acres"
https://agrilifeextension.tamu.edu/library/ranching/photo-guide-to-forage-supplies-on-texas-rangelands/


## 2649 lb / ac



## 1220 lb / ac



## 196 lb / ac



## How Much Grass Do I Have? How Long Will It Last?


$250 \mathrm{lb} / \mathrm{ac} \times$ Number of grazable acres
$25 \mathrm{lb} /$ day consumption X number of head

Number of days grazing 150

## Grazing Management: <br> Optimal amounts (lb/ac) of forage residue

| Desert | Short-grass | Mid-grass | Tall-grass |
| :--- | :--- | :--- | :--- |
| 250 | $300-500$ | $750-1000$ | $1200-1500$ |

*leave higher amounts ungrazed for improvement or if droughts are frequent





## MANAGE AND FEED ACCORDING TO NUTRIENT REQUIREMENTS



Growing:
CP . 5 kg / day
TDN 3.8 lbs / day


Lactating two year-old:
CP $0.9 \mathrm{~kg} /$ day
TDN 5.5 kg / day


Mature, non-lactating:
CP 0.45 kg / day
TND $4.18 \mathrm{~kg} / \mathrm{day}$


Mature, lactating:
CP $0.95 \mathrm{~kg} /$ day TDN 5.6 kg /day

## More Milk Production Means:

- More Forage Must Be Produced and Fed
- Higher Quality Forage Must Be Produced
- Extra Supplements Must Be Fed



## "AVERAGE" COW SIZE: 1300 LB, UP 300 LB IN 30 YRS.



## The Nutrients:

- Water $80-90 \%$ of a cell's weight
- Protein: "the building blocks of the body"
- amino acids
- Energy: "the ability to do work"
- Cellulose, starch, fats
- Vitamins:
- catalyze chem reactions
- Immune response
- Minerals:
- catalyze chem reactions
- Immune response
- Structural, bone etc.


## Guiding Principal of Ruminant Nutrition

- You are not feeding livestock
$\square$ You are feeding rumen microbes, they feed the animal



## $\square$ Protein

- Microbial (degradable) from digestion of rumen microbes in small intestine.
-This is the primary source of protein
- Bypass from digestion of true protein in the small intestine
$\square$ Carbohydrates
- Cellulose, Starch, Plant Sugars
- Cellulose is the primary source

Glucose, feeds microbes

VFAs absorbed from blood

## Protein "rules of thumb"

$\square 7$ \% CP Diet Required, Just for Rumen Function

- About 12\% CP Diet Required for Lactation
- Requirements Affected By:
- Age, Production Status, Breed


## Protein and Poor Quality Forage

$\square 450$ lb heifers fed 4.2\% CP hay for 138 days (Univ. Nebraska)

|  | No Supp | CSM 1.25 lb | Corn 1.25 lb |
| :---: | :---: | :---: | :---: |
| Hay intake | 8.9 lb | 12.5 lb | 8.9 lb |
| ADG | - (0.82) lb | 0.25 lb | - (0.66) lb |

60-70\% degradable protein will maximize forage intake

## Use of NPN

## (non-protein Nitrogen, urea, biuret)

- Depends of Forage
- Yes: forage plentiful but slightly protein deficient
- Yes: Low animal protein requirements (i.e. non lactating, mature females
- No: Forage limited and/or high animal requirements (i.e. growing or lactating)
$\square$ NPN is $1 / 2$ as effective as natural protein
- i.e a 30\% CP supplement, 15 units NPN, 15 units natural protein
- 22\% usable protein


# How do you know if nutrient requirements are being met? 

- Body Condition Scoring
-1-9 scale cattle, visual
$\square$ Forage Sampling
- Hay Sampling
- Fecal Sampling (NIRS / NUTBAL)
-http://cnrit.tamu.edu/ganlab/
Examine fecal material


## Forage / Hay Testing Laboratories

Dairy One Forage Lab
Ithaca, NY; 800-344-2697
http://www.dairyone.com
Servi-Tech Laboratories
Amarillo, TX; Dodge City, KS; Hastings, NE 800-557-7509 http://www.servitechlabs.com
> wet chemistry will always work
> NIR can be used if lab has forage specific database

## Determining Hay Quality

sample each cutting
TDN (i.e. energy)

- summative equations
- NDF, ash, CP
- NDF digestibility
- cattle, horses, etc.

Crude Protein approx. cost \$50

## BCS 1



## BCS 2



## BCS 3



## BCS 4



## BCS 5



## BCS 6



## BCS 7



## BCS 8



## BCS 9



## Effect of Body Condition at Calving on Percent Rebred in Beef Cows



BCS at Calving
Herd and Sprott, 1986
Percent Pregnant
Cows in lower BCS are less likely to rebreed.

## Number of Prior Pregnancies X BCS Affects Present Pregnancy Rate

 (n=3734 Florida Cows)

Pregnancy Number


## 48 Hour Calf Removal



## Is there a problem here ?



## Daily Protein Intake Required to Correct a Protein Deficiency

Percent
Protein in
Supplement
0.2
0.4
0.8

Protein Deficiency (lbs / day)

| 16 | 1.25 | 2.5 | 5.0 |
| :--- | :--- | :--- | :--- |
| 20 | 1.0 | 2.0 | 4.0 |
| 32 | 0.63 | 1.25 | 2.5 |
| 38 | 0.53 | 1.05 | 2.10 |

## Strategies or Controlling Feed Costs

- feeding losses can range from 2 to 60\%
- restrict access to hay through the use of a ring, wagon, or other method
- move feeding location around if possible
- prevents mud buildup
- spreads manure

- if unrolling hay only feed enough for 1 d
- require cattle to clean hay up before feeding more



# Frequency of Feeding High Energy Supplements vs. Cotton Seed Cake (Wallace and Parker, NMSU) 

|  | Grain Cube <br> $9.4 \% ~ C P ~$ |  | CS Cake <br> $41 \% \mathrm{CP}$ |
| :--- | :--- | :--- | :--- |
| Feedings / <br> week | Twice | Daily | Twice |
| DM / feeding | 6.4 lb | 1.83 lb | 7.0 lb |
| TDN / feeding ${ }^{1}$ | 5.32 lb | 1.52 lb | 5.32 lb |
| ADG | -0.03 lb | 0.14 lb | 0.51 lb |
| Preg Rate | $68 \%$ | $94 \%$ | $100 \%$ |
| Cost / head ${ }^{2}$ | $\$ 22.84$ | $\$ 22.84$ | $\$ 35.88$ |

${ }^{1}$ Based on TDN values of $83 \%$ grain cube, $76 \%$ CS cube
2Based on cost of gain cubes @ \$160 / ton and CS cake @ \$230 / ton
Preg Rate higher with daily vs. $2 x$ / week feeding of grain cubes
Weight Gain and Preg Rate higher with CS cake @ \$36 / head

# CONTROLLING FEED COSTS 

 Frequency of Feeding High Protein Supplements (Wallace and Parker, NMSU,| Trial 1, 130 d |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Times Fed | $1 / \mathrm{WK}$ <br> $(\mathrm{n}=43)$ | $3 / \mathrm{WK}$ <br> $(\mathrm{n}=40)$ | $1 / \mathrm{WK}$ <br> $(\mathrm{n}=27)$ | $3 / \mathrm{WK}$ <br> $(\mathrm{n}=18)$ |
| Amt per <br> Feeding | 6.9 lb | 2.3 lb | 10.5 lb | 3.5 lb |
| ADG | 0.5 lb | 0.47 lb | 0.34 lb | 0.37 lb |
| Preg Rate | $93 \%$ | $90 \%$ | $89 \%$ | $89 \%$ |
| Cost per <br> Head | $\$ 14.10$ <br> $(\$ 27.50)$ | $\$ 14.10$ <br> $(\$ 27.50)$ | $\$ 24.09$ <br> $(\$ 50)$ | $\$ 24.09$ <br> $(\$ 50)$ |

Based on cost of CS cake @ \$220 per ton, 1885-86
Adj for feed cost, 2014 @ 432 per ton
Feeding once per week reduced labor and transportation costs by 60\%

## CONTROLLING FEED COSTS Read Feed Tags

- A Feed Tag Must Have:
- \%Crude protein, \%Crude fat, \% Crude fiber, NPN
- Ether Extract Includes:
fats, oils, fat sol. vitamins, NPN
- Crude Fiber Includes:
- Cellulose, Hemicellulose, Lignin


## Maximum CF as Guaranteed <br> TDN

| 4 | 79 |
| :---: | :--- |
| 6 | 76 |
| 8 | 73 |
| 10 | 70 |
| 14 | 64 |
| 18 | 58 |
| 22 | 52 |
| 24 | 49 |

## Minerals

## $\square$ What is a good mineral program?



## Minerals

- Salt
- Don't put out salt blocks with salted mineral mixes
- Phosphorous: Calcium
- Females
- Traditioal recommendation: Ratio 1:1
- Very important for reproductive function
- Magnesium
- Small grains, lactating females
- Bioavailability
- organic sources (chelates) > hydroxyl, > chlorides > sulfates >
 carbonates > oxides.


## Mineral Consumption Affected By:

- Minerals in Water
- Forage Mineral Content
- Forage Availability
- Production Status of the Cow
- Palatability
- Location of Mineral Feeders


## 12:12 mineral is $\$ 1000$ / ton

- How can we cheapen that up ???
- Use a 6:12 mix (12:12 may not be as important as we once thought, probably eat more)
- The big problem with 12:12 minerals is consumption. General rule- the higher the P level in the supplement, the lower and more erratic the consumption will be.


## $12: 12$ mineral is $\$ 1000$ / ton (Cont)

- Compare price based on targeted consumption - 40z, 3oz, 2oz, 10z, / hd / day
- Measure consumption
- Remember to account for other sources of $P$ : forage, cubes, etc.
- Don't put out salt/mineral mix AND salt
- Don't put out mineral when grass is green ??
- Forage Testing for $P$


## Vitamins

## Symptoms of Vitamin A Deficiency

$\square$ Weak, blind or dead calves at birth

- Retained placenta
- Cows come into heat, but fail to become pregnant
- Decreased sexual activity in bulls
- Decreased sperm quality
$\longmapsto$ Vitamin A stored in liver for 4 months


## Situation One (adapted McCollum)

- Forage availability is not limiting. CP quality low.
- Forage consumption is low, due to low CP
- Stratiegy: Feed Small amout of supplemental protein
- Supplement Type:
- > 30\% CP, mostly natural, at least 60-65\% degradable. Some NPN okay
- Feeding Rate:
- 0.1 to $0.3 \%$ of BW / day. Once to 3 times per week
- Efficiency:
- 1.5 to 3 lbs supplement per lb of weight gain in dry cows $\sqrt{1}$

Is this economical ??

## Situation Two

- Forage availability may or may not be limiting
- Quality may or may not be limiting
- Objective: Improve performance by supplying extra nutrients without depressing forage intake
- Strategy: Maintain or increase forage intake, but also provide extra energy
- Supplement:
- 20-30\% CP. Very limited NPN
- Increase energy with Digestable Fiber

1 Wheat Mids, Corn Gluten, Soybean Hulls, Citrus Pulp

- As cubes these will be the $15-20 \%$ fiber but $50 \%+$ TDN cubes
- Feed daily to 3 times per week
- Efficiency:
- 5 to 10 lbs of supplement per lb gain in dry cow
 Is this economical ?? If at all only in the short-term. Allows higher stock densities


## Situation Three

- Forage availibility is adequate but will be limiting in the future
- Objective: Maintain current level of production, but extend the forage supply into the future
- Stratiegy: Feed a supplement that will depress forage intake, but maintain energy intake
- Supplement Type:
- 10-18\% CP with grain and grain byproducts
- Feed daiy
- Efficiency:
- $10+\mathrm{lbs}$ of supplement per pound of weight gain in growing cattle


## Calculating Feed Value

- 20\% CP, 9\%CF, \$360 / ton
- 90 cents per lb of CP : $2000 \mathrm{lb} \times 20 \% \mathrm{CP}=400 \mathrm{lb}$ protein. $\$ 360$ (ton) / $400=\$ 0.90 / \mathrm{lb}$ CP
- 25 cents per lb of TDN $2000 \mathrm{lb} \times 71.5 \%$ TDN = 1430 lb TDN. $\$ 360$ (ton) / $1430=\$ 0.25 / \mathrm{lb}$ TDN
- 32\% cube, $12 \%$ CF, $\$ 428$ / ton
- 67 cents per lb of CP : $2000 \mathrm{lb} \times 32 \% \mathrm{CP}=640 \mathrm{lb}$ protein. $\$ 428$ (ton) $/ 640=\$ 0.67 / \mathrm{lb} \mathrm{CP}$
- 27 cents per lb of TDN: $2000 \mathrm{lb} \times 67 \%$ TDN = 1340 lb TDN. $\$ 360$ (ton) / 1220 = \$0.27 / lb TDN
- 38 \% cube, $13 \%$ CF, $\$ 432$ / ton
- 57 cents per lb of CP: $2000 \mathrm{lb} \times 38 \%=760 \mathrm{lb}$ protien. $\$ 432$ (ton) / 760 = \$0.57 / lb CP
- 33 cents per lb of TDN: $2000 \mathrm{lb} \times 65.5 \%$ TDN= 1310 lb TDN. $\$ 432$ (ton) $/ 1310=\$ 0.33 /$ lb TDN


## Summary

- Manage forage quantity to reduce supplemental energy feed costs
- Use the right kind of supplemental protein to maximize forage intake
- Is my program working ?
- BCS, cow pies, NUTBAL, forage / hay analysis
- Saving feed dollars
- Have grass
- reduce the need for energy supplements
- Allow less frequent feeding
- Allows some NPN in right situation
- Feed during mid-day
- Hay Management
- Read / know feed tags
- Choose the right \& least-cost supplement for the job. i.e. know how to calculate feed value
- Feed the right amount of supplement
- Know when to start and stop feeding
- Measure mineral consumption
- Breeding season matches the rainy season

